



JOB DESCRIPTION

Position: Sales Supervisor
Reports To: Team Leaders
Department: Store Operations
Exemption Status: Non-Exempt

Position Overview:

The Sales Supervisor grows department sales to achieve the store sales plan. The Sales Supervisor responsibilities include aspects of merchandising, customer service, and store maintenance.

Primary Responsibilities:

- Greet and acknowledge every customer as they enter and exit the store and as they approach the department and front end.
- Be knowledgeable of all products, promotions, and advertisements to ensure that customer questions can be answered and to assist with selling product; support Ollie's Army and other donation programs throughout the year.
- Assist with receiving/unloading truck and pricing items.
- Ensure that all product within the department is merchandised and recovered per the visual merchandise standards.
- Complete price changes within the department per company guidelines.
- Communicate customer needs to Team Leaders when necessary.
- Assist with training new Associates.
- Accurately and efficiently operate the register.
- Maintain the cleanliness of the overall store.
- Complete any additional responsibilities and/or duties as assigned.

Qualifications:

- High School diploma or equivalent preferred.
- Minimum of six months' retail experience in a mid-size to large retail service-oriented business.
- Ability to work evenings, weekends, and holidays on a regular basis.
- Ability to read, write and speak English.
- Ability to exercise sound judgment.
- Ability to preserve confidentiality of information.
- Accuracy and attention to detail.
- Ability to organize and prioritize a variety of tasks and activities and work within strict timeframes and deadlines.
- Outstanding interpersonal and listening skills.
- Must have a positive attitude and the ability to interact well with customers and Associates.

Physical Requirements:

- Ability to lift and carry up to 50 pounds.
- Ability to push and pull up to 35 pounds.
- Ability to stand for extended periods.
- Ability to bend and twist frequently.
- Ability to grip, reach, and pinch with arms and hands frequently.
- Ability to squat, kneel, balance, and climb ladders occasionally.
- Ability to see, hear, and speak regularly.
- Ability to work in a constant state of alertness and safe manner.

Ollie's is an equal opportunity employer. In compliance with Federal and State Equal Opportunity Laws, qualified applicants are considered for all positions applied for without regard to race, color, religion, sex, national origin, age, veteran's status, disability, or any other legally protected status.